

Border Valley News

October 3, 2008

BORDER VALLEY TRADING



A Commitment to Safe, Quality, Feed

www.bordervalley.com

IMPERIAL VALLEY

P.O. BOX 62
604 EAST MEAD ROAD
BRAWLEY, CA 92227

PHONE: (760) 344-6700
FAX: (760) 344-4305

CENTRAL CALIFORNIA

14503 HARDING ROAD
TURLOCK, CA 95380
PHONE: (209) 669-6000
FAX (209) 669-6001

The Ports of Los Angeles and Long Beach have implemented a clean truck program on October 1st. A fee of \$70 per 40 foot container will be charged for each loaded cargo container coming out or going into a port terminal. The majority of the fees collected will be used for the Clean Truck Program.



The clean truck program will progressively phase out older trucks until 2012, when only the cleanest, 2007 EPA-certified trucks can serve the ports. It is estimated that by January 1, 2012 Clean Truck Program will have slashed Port truck related emissions by 80 percent from the current levels.

BVT has been working very hard to comply with the new requirements. While the fee cannot be avoided, BVT has recently upgraded our fleet of trucks to comply with the new environmental requirements.

WTSA Carriers have increased the fuel bunker surcharge, effective October 1st an additional \$167 per container.



BVT has been working closely with steamship lines to get the best possible ocean freight rates as possible. With the decreasing price of oil and the strengthening of the US Dollar, we are hopeful to see ocean freight rates decreasing in the future.

Harvest in the PSW is rapidly coming to an end as we enter into the Fall growing season.

In the Imperial Valley, the weather the past 30 days has played a key roll as we have seen numerous thunderstorms and rain. As a result a lot of the alfalfa and grass hay baled has been off grade quality.

The Sudan harvest is about complete, with just some late fields left to harvest. Recently harvested Sudan has been low quality. Most of the Sudan is either big stem, or showing various amounts of brown leaf. A lot of this lower quality Sudan has been purchased by the domestic market.

Klein Grass and Bermuda Hay harvest will be completed within the next 30 days. Quality of both Klein and Bermuda hay har-



vested recently is showing nice quality, with good green color.

Klein grass harvested the last half of August and the beginning of September was marginal, with most Klein making #2 grade due to heavy bleach and some brown leaf.

The quality of Bermuda Hay harvested has been stable, with most making #1 grade. In some cases we are seeing #2 grade produced. This is mostly over-mature Bermuda hay showing some bleach and brown leaf. Premium Bermuda Hay has been very limited thus far, but we expect to see more premium Bermuda Hay produced as we enter more typical fall weather patterns.

Harvest of Alfalfa in the Imperial Valley has slowed down quite a bit. Quality of the al-

falfa produced recently has been very low quality and being purchased by the domestic market. Growers have also started to replant existing alfalfa fields, and will soon start to plant new crop alfalfa to prepare for the 2009 growing Season.

In Central and Northern California, the Sudan harvest is rapidly coming to an end. Due to the late planting of Sudan this season, most of the Sudan was har-



vested over a short time period. Most of the Sudan was planted after wheat harvest, and due to a mild summer, Sudan growth was slow delaying the start of harvest.

Quality of the Sudan harvest has been quite nice, with most Sudan showing fine stem, leafy and soft texture. Most of the harvested Sudan has medium color, with some low and darker green color produced as well.

There is a good chance of rain this weekend in Central and Northern California, and rainfall now would cause an end to the Sudan harvest for the export market. Any Sudan that receives rain most likely would not make export quality and will be sold to the domestic dairy market.






PSW Harvest Progress

as of October 3, 2008






	1st Cutting		2nd Cutting		3rd Cutting		4th Cutting		5th Cutting	
	Cut	Baled	Cut	Baled	Cut	Baled	Cut	Baled	Cut	Baled
Imperial Valley										
Alfalfa	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Sudan	100%	100%	95%	90%						
Klein	100%	100%	100%	100%	100%	100%	100%	90%	50%	40%
Early Bermuda Hay	100%	100%	100%	100%	100%	100%	100%	100%		
Bermuda Hay after seed	100%	100%								
Bermuda Straw	100%	100%								
Central California										
Southern San Joaquin Alfalfa	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Northern San Joaquin Alfalfa	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Sudan	90%	80%								

The Weather

Imperial Valley

OCT 03	OCT 4	OCT 5	OCT 6	OCT 7
				
Partly Cloudy	Partly Cloudy	Sunny	Sunny	Sunny
High: 35° Low: 19°	High: 32° Low: 17°	High: 32° Low: 17°	High: 36° Low: 18°	High: 38° Low: 20°

Modesto

OCT 03	OCT 4	OCT 5	OCT 6	OCT 7
				
Cloudy	Showers	Sunny	Sunny	Sunny
High: 26° Low: 17°	High: 22° Low: 13°	High: 26° Low: 13°	High: 29° Low: 14°	High: 32° Low: 16°